



FORTINET QUICK- START GUIDE

—
ALSO - Your Cybersecurity Distributor

Prepared By :



THE
TECHNOLOGY
PROVIDER

ALSO - YOUR DISTRIBUTOR

The team – your contact partners



Roger Bieler
Head of
Cybersecurity



Arian Ukshini
Focus Sales Manager



**Manojh
Manivannan**
Focus Sales Manager



Selahattin Kocyigit
Inside Sales



Pirmin Roos
Sales Consultant
Cybersecurity

Sales

+41 41 266 29 62
fortinet.ch@also.com
www.fortinet.also.ch

Technical

+41 41 266 29 62
fortinet.ch@also.com
fortinet.also.ch/wiki

Support Portal

sec-support.also.ch



Claire Alder
Business Dev.
Manager



Tamara Winiger
Product Manager



Martin Ruesch
Technical Consultant

ALSO – Leading in competence, consulting, services and technology

► Pre-sales assistance & technical support

Our experienced sales and consulting team will advise you on all matters. They have in-depth product knowledge to provide our sales partners with the best possible support for their inquiries.

► Demo-Pool

Test selected rental devices from our demo pool or get to know services better in a live demo on site or virtually.

► Asset & Renewal Services

ALSO supports you in the areas of license management, notification and support for license renewals.

► Professional services

Whether on-site installations, customer-specific training or a visit to our Cybersecurity Escape Room - we are there for you.

► Export services & financing

We handle transportation for you and support you with administrative, export-specific issues. We also offer customized financing services for projects of all kinds

► Trainings

As an authorized training center, we offer regular technical and product-specific training, workshops and certification courses.

QUICK-LINKS

ALSO - General

- ▶ ALSO Fortinet Microsite www.fortinet.also.ch
- ▶ ALSO Fortinet Wiki www.fortinet.also.ch/wiki
- ▶ ALSO Training (Fortinet) www.also-training.ch/de/module/manufacturers/8-fortinet
- ▶ ALSO Cyber Security Podcast [HoneyPodCast - Der ALSO Security Podcast](#)

Fortinet - General

- ▶ Partner Portal partnerportal.fortinet.com
 - ▶ Documents & brochures partnerportal.fortinet.com/prm/English/s/assets
 - ▶ Support Portal [FortiCloud Support Portal](#)
 - ▶ NSE Institut (Training) [NSE Training Programm](#) [NSE Insider Webinare](#)
- ▶ Fortinet company presentation www.fortinet.com/content/dam/fortinet/assets/brochures/FortinetBroch.pdf

Fortinet - Sales info

- ▶ Fortinet end user price list fortinet.also.ch/news/preislisten/
- ▶ Current promotions fortinet.also.ch/news/promos/
- ▶ Demo programm (NFR) fortinet.also.ch/infos/nfr-demoprogramm-fortinet/
- ▶ Deal-Reg process [EMEA Deal Registration Partner Training](#)
- ▶ Ordering Guide docs.fortinet.com/ordering-guides
- ▶ Renewal Guide partnerportal.fortinet.com/prm/English/c/renewal-hub
- ▶ Trade-Up Guide partnerportal.fortinet.com/prm/English/c/tradeup-network

Fortinet - Technical info

- ▶ Product Overview www.fortinet.com/products.html [Product Guide - interactive PDF](#)
- ▶ Product Bestseller Matrix [Fortinet Product Matrix](#)
- ▶ Ressource & Information Center www.fortinet.com/resources.html
- ▶ Technical documentations docs.fortinet.com
- ▶ Fortinet Community community.fortinet.com
- ▶ Fortinet Video data base video.fortinet.com
- ▶ Fortinet Blog blog.fortinet.com
- ▶ FortiGuard / Threat Research www.fortinet.com/fortiguard/labs www.fortiguard.com
- ▶ Threat Map threatmap.fortiguard.com